



Public Service organisations face unprecedented social, environmental and economic challenges to deliver a comprehensive range of services to its citizens and partners, and to also provide the infrastructure to attract sustainable business.

Many Local Authority organisations are adopting a hybrid infrastructure data centre model, blending Public Cloud Services held within centralised hyperscale facilities, colocation and with their own on-premise 'Edge' data centres.

Our highly resilient, efficient and secure Edge Hybrid Modular Data Centres provide complete business agility designed to protect your IT compute services that support your local network, public cloud connection, localised private cloud and production activities, including bandwidth intensive content and latency sensitive applications. Where colocation facilities are also required we can provide space within our own modern state-of-the-art colocation facility.

#### Do you...

#### Struggle for space?

**Repurposing -** New technologies such as hyper-convergence reduce hardware content within the I.T. room resulting in the floor area occupied by the server room being reduced. Our design service can reduce your I.T. room space by up to 90%, providing additional space for operational activities.

#### Have a limited budget?

**Funding Assistance -** A range of leasing options are available to assist in the funding of your project to meet your individual needs as well as offering grant support.

#### Have a legal obligation to be able to access records at any time?

24/7 Access - By opting for an On-Premise Data Centre you will have full access and control over your data enabling you to access records as and when required at any time of the day and any day of the year.

#### Need to invest for the future?

**Agility -** Whatever your ICT strategy is based upon we are able to deliver an on-premise, colocation or hybrid data centre infrastructure that is fit for purpose, and future-proofed, which provides you with scalability and return on investment.

### Why choose us...

- We actively pursue a culture of continuous improvement combining technical and commercial expertise to provide robust value for money energy efficient solutions.
- We supply you with the most comprehensive, transparent and granular proposals to allow you to make informed decisions.
- We only use or employ manufacturers and suppliers with recognised data centre and critical infrastructure equipment credentials.
- Our solutions are easy to procure, reduce cost and provide future-proofed technology to ensure longevity and maximise ROI.
- As part of our holistic offer we will assist you to obtain recognised government and industry accreditations that will demonstrate your commitment to sustainability and energy efficiency as integral elements of your ICT strategy.

#### Standards & Accreditations











# Added Value for the Local Authority Sector



### Sustainability

We understand that Local Authorities are subject to Climate Change Levies (CCLs). As data centres consume significant amounts of power and in turn produce CO<sub>2</sub> we integrate proven energy efficient technology to reduce the cost of the power consumed whilst reducing financial exposure to CCLs.

Additionally, your EcoDesign™ energy efficient data centre infrastructure may qualify for a Climate Change Agreement (CCA) that may offer a 90% discount on the CCL.



## **Quality Assurance**

We have been at the forefront of the Public Sector Data Centre Shared Services Implementation Programme.

We have been privileged to have delivered high profile projects including the South Wales Shared Resource Service (SRS) facility for the Welsh Assembly Government, as well as the multi award-winning North East of Scotland Shared Service Data Centre (NESSDC) for the University of Aberdeen.



## **Funding Support**

We assist Local Authority providers with the funding of your project and offer an array of options to help spread the cost and to measure your ROI:

- Performance Contracting
- Lease & Contract Hire
- Grant Support



#### Security

Our personnel routinely work within secure environments, holding a keen understanding of the restrictions, regulations, requirements and the obligations of working within the Local Authority sector.

All our site operatives hold Security Checked (SC) status.



## Health & Safety

Ensuring that your staff and our employees are able to undertake their work in a healthy and safe manner is our number one goal.

Our 'Don't Walk By' policy contributes significantly to our zero accident rate. Every individual employed by us, either directly or as a subcontractor, is responsible and accountable not only to report potential hazards but to ensure that action is taken to remedy them.



## Pentagon 360° Service

#### **Delivering:**

- Consultancy
- Design
- Build
- Maintenance
- Support

100% in-house. Our unique holistic approach offers improved communication, economies of scale, and complete peace of mind ensuring that your project is in safe hands during the lifetime of your data centre infrastructure.

## Interested in finding out more?

Our friendly team are on hand to take your call on **0121 354 4894** or send us an email at **sales@workspace-technology.com** 

